



Not only do our meeting packages offer a simplified method of pricing, they provide great value, but also ease in planning, generous variety and the highest standards in quality. Use this template as a tool to do a price comparison between our Complete Meeting Package and other venues' a la carte pricing.

| PRICE COMPARISON TOOL | | | |
|---|-------------|----------|----------|
| COMPLETE MEETING PACKAGE | GRAYLYN CMP | HOTEL #1 | HOTEL #2 |
| ACCOMMODATIONS | | | |
| ✓ GUEST ROOM | INCLUDED | | |
| FOOD & BEVERAGE | | | |
| ✓ FULL BUFFET BREAKFAST | INCLUDED | | |
| ✓ FULL BUFFET LUNCH | INCLUDED | | |
| ✓ FLEXIBLE DINNER OPTIONS | INCLUDED | | |
| ✓ CONTINUOUS AM & PM BREAK EXPERIENCE | INCLUDED | | |
| MEETING SPACE | | | |
| ✓ GENERAL SESSION SPACE | INCLUDED | | |
| ✓ BREAKOUT ROOMS | INCLUDED | | |
| AUDIO VISUAL | | | |
| ✓ FLIP CHART | INCLUDED | | |
| ✓ PROJECTOR SCREEN | INCLUDED | | |
| ✓ LCD | INCLUDED | | |
| ✓ ON-SITE IT | INCLUDED | | |
| TEAMBUILDING | | | |
| ✓ GRAYLYN HISTORICAL TOUR OR PRESENTATION | INCLUDED | | |
| ✓ THE GRAYLYN QUEST | INCLUDED | | |
| AMMENITIES | | | |
| ✓ WIFI INTERNET | INCLUDED | | |
| ✓ PARKING | INCLUDED | | |
| ✓ BUTLER SERVICES | INCLUDED | | |
| ✓ BUSINESS CENTER | INCLUDED | | |
| ✓ FITNESS CENTER | INCLUDED | | |
| FEES | | | |
| ✓ OCCUPANCY TAX | 6% | | |
| ✓ SALES TAX | 6.75% | | |
| ✓ SERVICE CHARGE 20% | \$22.56 | | |
| ✓ ESTATE FEE | \$15.00 | | |
| ✓ GRAND TOTAL: | | | |